



The NEUMAN & ESSER GROUP acquired the NORWALK Compressor Company

July 28, 2020, the family-owned NEUMAN & ESSER GROUP (NEA) with its global headquarters in Übach-Palenberg, Germany acquired NORWALK Compressor Company, based in Stratford, Connecticut, USA with all of its manufacturing assets, products, trademarks and the workforce.

NORWALK Compressor Company, founded in 1864, has been under family ownership since 1985. It has a long history as a compressor manufacturer with its well-known “Century”, “Slimline” and “Charger” series for Helium, H₂, inert and explosive gas services within the industrial gases and chemicals industries. It has also left its mark in niche applications such as acetylene, HCl and NOx compression.

“NORWALK’s manufacturing capabilities and product lines ideally complements NEA GROUP’s global footprint and product portfolio. With NORWALK’s location, the NEA GROUP’s Service organization, NEAC Compressor Service USA, Inc. will be able to leverage and grow a Northeastern hub and Repair Coordination Center to support new and existing customers of NEA and NORWALK in North America. Additionally, with NORWALK’s large installation base located in Asia and South America, our worldwide NEAC Compressor Service organizations will be in prime position to improve local customer support.”, stated by Alexander Peters, Managing Partner of NEUMAN & ESSER GROUP. Through the integration process, NEA GROUP will continue to fully support the NORWALK compressor portfolio with new sales and existing installations and maintain its operational footprint in Connecticut.

NEUMAN & ESSER GROUP founded its North American headquarters in 1992 in Houston, Texas as part of its regional growth strategy. In 2008, NEUMAN & ESSER moved to its premises in Katy, Texas where it built and established further Field Service, Repair Coordination Center, Parts Warehousing and Local Project Engineering and Management. *“We are happy to have the opportunity to acquire a family-owned, operated business, such as NORWALK Compressor Company. This aligns with our core values of long-term strategic decisions, and agile solutions, making that is the DNA of our company”*, stated Stefanie Peters, Managing Partner of NEUMAN & ESSER GROUP.

Responsible:

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Binder:

THE NEUMAN & ESSER GROUP

The NEUMAN & ESSER GROUP (NEA), founded 1830 in Aachen, Germany is a leading manufacturer of compressor solutions including piston compressors and diaphragm compressors, sealing elements for oscillating and rotating systems and offers comprehensive services for NEA brand and 13 OEM legacies. Its products serve all major applications in the Oil & Gas markets, Chemicals & Petrochemicals Industries, Food & Beverages, Renewable Energy and H₂ Economy including H₂ Mobility.

The company group, with its workforce of 1,200 employees worldwide, consists of three holding companies in Germany, the USA and China, four production sites in Germany and 19 companies for sales and system engineering as well as service facilities at 10 strategic locations around the globe.

Recent acquisitions have extended NEA GROUP's portfolio comprehensively:

In 2015, the NEUMAN & ESSER GROUP acquired Andreas Hofer Hochdrucktechnik GmbH, Muelheim, Germany, the manufacturer of high-pressure diaphragm compressors, hydraulically-driven piston compressors and valve and tube fittings.

A new know-how cluster was added with NEA GROUP's 50% stake in the start-up Alternative Energy Driven Solutions (AE DS) Aachen GmbH, Germany, developing mobility concepts based on a CO₂-neutral charging and supply infrastructure.

In April 2020, the NEA GROUP acquired ARCANUM Energy Systems GmbH, Germany, to strengthen the GROUP's competence in the field of green gases. ARCANUM Energy is a solution provider for the entire process chain from the biogas plant through biogas processing to grid feed-in, including the further processing of biomethane to green hydrogen.

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